



August 25, 2025

Jeff Bates  
Redwood Estates Propane Users Group  
"RESA Propane Users Group"  
Redwood Estates, CA

Jeff,

Thank you for giving me the opportunity to submit this bid on behalf of Ferrellgas for propane service for RESA Propane Users Group. This agreement will consist of a total and comprehensive plan to minimize your costs without giving up quality. I am confident that Ferrellgas remains the best choice to not only become your propane provider, but also your long-term business partner.

The following is Ferrellgas' proposal for propane service for RESA Propane Users Group.

The pricing plan for your propane and related equipment are listed as follows:

<i>Keep full/Routed Deliveries:</i>	<i>Mark-Up per gallon:</i>	<i>\$1.750</i>
<i>Laid-In-Cost to Ferrellgas:</i>	<i>To Castroville storage</i>	<i><u>\$1.294</u></i>
<i>Current Price Per Gallon:</i>		<i>\$3.044</i>

*Prices will fluctuate up or down but will always tie to Laid-In-Costs to Ferrellgas, Castroville, CA.*

*Will call deliveries must call 10 working days or at 40% before a delivery is needed.*

<i>Annual Tank Rental:</i>	<i>250-320 gallon</i>	<i>\$65.00</i>
<i>Annual Tank Rental:</i>	<i>500 gallon</i>	<i>\$95.00</i>
<i>Annual Tank Rental</i>	<i>1,000 gallon</i>	<i>\$125.00</i>

Free tank installation, transfer of existing fuel, and safety inspections for new installation of a Ferrellgas tank.

24-hour emergency service available.

Safety inspection fees, if needed, \$125.00

Hazardous Material Fees: \$15.99

Fuel Recovery Fee: 10.99 waived

*Due to already low pricing, no other discounts will apply.*

Payment Terms: Net 30 (credit approval required) or Pay in Advance. Online billing is available.

Online orders for service, bill pay, fuel deliveries go to "myferrellgas.com."

*If needed, customers provide permits, permit fees, all required engineer drawings, etc., and any other costs that are not recoverable to Ferrellgas.*

*This proposal is valid for those members in good standing of the RESA Propane Users Group. All members must be in good credit standing with Ferrellgas or the price will reflect market rate.*

*The terms of this proposal are for 24 months, beginning the date of signing.*

*This offer is considered confidential and the exclusive property of Ferrellgas and RESA Propane Users Group.*

*Must be signed and returned within 15 days.*

Attached you will find information about the many benefits of powering your business with Ferrellgas propane. These include our unparalleled focus on propane safety, our nationwide propane supply network, our rich history that now spans 85 years, and our approach to offering the best service in the propane industry. Additional information about Ferrellgas can be found online at [Ferrellgas.com](http://Ferrellgas.com). If you have any questions that have not been answered, please do not hesitate to call me.

Thank you for your attention to this matter. Please do not hesitate to contact me at any time if you have any questions about this proposal.

Sincerely,

Lora Brazil: Lora Brazil

Date: 08/25/2025

Signature Cust: [Signature]  
Date: 8/25/2025

831.227.6567

[lorabrazil@ferrellgas.com](mailto:lorabrazil@ferrellgas.com)

Account Manager



At Ferrellgas, we realize the tremendous responsibility we have to our valued Customers and to all the members of the communities we serve. That is why we make safety a part of everything we do. Before ever delivering propane to you, our Employees begin the safety process through extensive classroom and

hands-on training. When you become a Ferrellgas Customer, our technicians will complete the pre-fill tank inspection and a safety and operational check of your outside propane system to ensure that your propane system is functioning as it should. At your request, we can also provide propane safety training for you, either in your home or at your business. Our propane professionals can teach you and your employees to safely handle propane using many of the same materials we have used to help train hundreds of fire departments across the United States.

## **THE FERRELLGAS SERVICE GUARANTEE**

Not all propane companies deliver what they promise. At Ferrellgas, we do. When it comes to your business, dependability from your propane dealer is crucial. Every day, Ferrellgas is trusted by thousands of big and small businesses across the country to deliver the propane that keeps employees warm, trucks and forklifts running, and customers happy. From our 24/7/365 emergency service to our worry-free Keep Full delivery program to our wide variety of payment options, Ferrellgas has what it takes to deliver the attention and service you deserve.

## **REST EASY WITH FERRELLGAS' NATIONWIDE SUPPLY NETWORK**

When you do business with Ferrellgas, you can count on us to have the propane you need when you need it. That is because an entire division of our company is dedicated to purchasing propane from every pipeline terminal and every major refinery in the United States and delivering it to the hundreds of strategically located Ferrellgas supply tanks across the country. It is a big job, and nobody does it better than Ferrellgas. We also have a fleet of propane railcars and 18-wheel delivery vehicles that can quickly be shifted from one part of the country to another to help us meet the critical propane supply needs of our customers. That is the power of Ferrellgas.

## **FERRELLGAS: A PROUD HISTORY**

Ferrellgas has grown through the years from a family-owned propane company in Atchison, Kansas, to a publicly traded, FORTUNE 1000 company that today services approximately 1 million Customers in all 50 states, the District of Columbia, and Puerto Rico. Operating under the trade name Blue Rhino, we are also the nation's largest provider of propane by portable tank exchange. In 2014, we celebrate our 75<sup>th</sup> year in business. It is an accomplishment achieved by only a handful of businesses, and we are humbled by the faith our many Customers continue to place in us.

Shivani Bhogra

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